

COMPANY PROFILE & ORGANISATION CHART

Set out below is a brief profile of our corporate structure and operational organisation chart.

CORPORATE PROFILE

Company name: L.A. PROGETTAZIONE s.r.l.
Companies Register: Chamber of Commerce Industry Crafts and
Agriculture of Bari at no. 07051480726
Registered office: VIA SABOTINO 164 – 70124 BARI
Telephone: 0805426416
Company contact person: Mr Oscar Losavio, Tel. 3494325937
E-mail: info@laprogettazione.com
Website: www.laprogettazione.com

ABOUT US

The Engineering Company L.A. Progettazione S.r.l. was founded in June 2010 by the engineers Oscar Losavio and Vincenzo Alfonso, who had already worked together as associates since January 2008, in order to satisfy market requirements - and thus those of its customers - seeking partners able to offer a wide range of services, from purely professional services to those of project management, consultancy and feasibility studies in general.

The Company mainly works in the *telecommunications* field, using the professionalism and dynamism of its operational staff coordinated by the long-term experience of its Technical Director *Mr Oscar Losavio* and Sole Director *Mr Vincenzo Alfonso*.

It offers all services required for the creation and/or modification of *Radio Base Stations* for cellular mobile telephony:

- FEASIBILITY STUDY
- SITE ACQUISITION
- ANALYSIS OF RESTRICTIONS
- GENERAL DESIGN
- SURVEY AND ANALYSIS OF ELECTROMAGNETIC FIELDS
- SURVEY AND ASSESSMENT OF ACOUSTIC IMPACT
- APPLYING FOR AND OBTAINING PERMITS (FROM ALL RELEVANT BODIES)
- EXECUTIVE DESIGN (PLANT AND STRUCTURAL)

- WORKS MANAGEMENT
- SAFETY COORDINATION IN SITES (SAFETY COORDINATOR IN IMPLEMENTATION PHASE/SAFETY COORDINATOR IN DESIGN PHASE)
- COMMUNICATION OF PLANT ACTIVATION WITH SWORN APPRAISAL OF ARPA (REGIONAL AGENCY FOR ENVIRONMENTAL PROTECTION) PUGLIA (in accordance with Puglia Regional Regulation no. 14/06)
- STRUCTURAL VERIFICATIONS WITH INVESTIGATIONS IN THE FIELD

The company completes its offer by providing **Professional design and technical consultancy services**: *Architectural, Structural, energy and environmental systems*; **Professional workplace and site safety services** (fulfillments required by the regulations in accordance with Italian Legislative Decree 81/08); **professional data surveying and processing service** using its own instrumentation for:

- ELECTROMAGNETIC FIELDS SURVEY with probes in the frequency range from 0 to 300GHz
- PHONOMETRIC MEASUREMENTS
- TOTAL STATION TOPOGRAPHIC SURVEY
- MEASUREMENTS OF STANDING WAVE RATIO ON ANTENNAE AND CABLES

In addition, L.A. Progettazione S.r.l. is an accredited **training centre** providing all the **training courses** in accordance with Italian Legislative Decree 81/08.

Our company, which operates mainly in the Puglia and Basilicata Regions, has an adequate operating structure, with offices equipped with specific equipment and means of transport; it uses high technical-instrumental resources and employs a fixed workforce of 7 specialist professionals with specific expertise in the fields in which it operates, allowing it to achieve production results that are above the average of its direct competitors, with competitive prices.

We definitely stand out due to our reliability and professionalism in performing our activity; the standard of quality required in our above-market average design is guaranteed by professional expertise and by adequate knowledge and experience on regulatory matters. Therefore, our company is highly reliable, having quality systems that guarantee speed and accuracy in the completion of jobs.

The Company has recorded a trend of positive growth since its incorporation thanks to the capacity with which it adjusts its structure to market dynamics.

OUR OBJECTIVES

The company's main objective is to provide a quality service to our customers also by creating a clear, serene and collaborative relationship that has as its sole purpose the customer's ultimate satisfaction.

At the centre of our commitment is the customer, who can exploit our:

- professionalisms and knowledge, which are always kept up to date with the latest innovations in the relevant field;
- technical consultancy, for the most suitable solution to every requirement;
- outstanding “*problem solving*” ability;
- precise information provided on the progress of the activities;
- professional and other services at the top of the market, resulting from a continuous search for quality;
- control during the implementation of our services;

ORGANISATION CHART

The current workforce consists of:

- Five engineers;
- One lawyer;
- One surveyor;
- Two EMF technician;

The company's registered office in Via Sabotino 164, recently restructured, consists of:

- A management office;
- An administrative office equipped with 2 workstations;
- Two operating office equipped with 6 workstations;
- A multimedia room for courses/meetings/conference calls with 20 seats;
- An archive, server and print room;

All activities are performed internally to the company structure with its own workforce and its own means, organised into a number of divisions connected between them by the Company's IT System.

The jobs are coordinated by Managers identified from among the founding partners of the company; in order to perform the various activities, every professional has the necessary expertise to handle the various projects.

The company has adopted an internal quality process to manage jobs which guarantees full control of production in all its phases and satisfies the timescales requested by the

customer. Every activity, during its implementation, is controlled and the end product is validated by the Managers, the Technical Director and the Sole Director.

In the last two years, the company has mainly worked on the network of the operators *Wind Tre S.p.A.*, *Iliad Italia SpA.* e *Linkem S.p.A.* equipping itself with an organisational structure with means and equipment that ensure it can manage a large total number of jobs relating to the creation and/or modification of approximately 250 systems.

The company has also managed all communications of radio-electric activation and variation of the systems of the Wind network at ARPA Puglia subject to verifying the systems and preparing **approximately 1.000 sworn appraisals** as required by Puglia Regional Regulation Puglia 14/06.

L.A. PROGETTAZIONE S.R.L.